

TAXI MANAGER LABOR WIZARD

Drivers Get No Stated
Wages and Never
Threaten to Strike.

SHARE IN THE PROFITS

Bonus, Commission, Tips
And Parts of Return Keep
Chauffeurs Satisfied.

(By a Staff Correspondent.)

Chicago April 24.—Twenty-three years ago John Hertz hustled "copy" on the old Chicago Record. His salary represented the greater part of his income. With an increasing appetite, John began to look around for something better and, admiring the footwork of another copy chaser, became a boxing manager. Benny Yanger, also known to fame as the "Tipton Slasher," was his "meal ticket," according to rival promoters, but the fact remains that it was John Hertz who made Benny his own meat ticket and almost champion light-weight boxer of the United States.

The foregoing has little to do with the story to follow except to point out that John Hertz started to "manage" early in life; in fact, was one of the youngest boxing promoters in the country. Today he is managing 3,000 men, does a business running into millions of dollars, and goes to bed at night without fear his men will strike on the morrow. Fifteen hundred of these 3,000 men get no stated wages and yet there has not been a suspicion of a strike among the employees of the Walden W. Shaw Corporation for the last five years.

First Strike Nearly Disastrous.

The Shaw Company drivers—the 1,500 haul 20,000 passengers a day in 750 "yellow" taxis, a color distinctive without being odious in the present case. There are 1,500 more in the Shaw Company who keep the wheels moving inside the city limits on the payroll; so much per, and, like the others, have shown no disposition to start trouble.

Back in 1910, before the "yellow" had been introduced to the Chicago taxi public, the Shaw Company went almost broke on a strike. Young John had just had his eye-teeth cut in the auto business and when the business agents of the drivers proposed to settle John got his back up and refused to "come through."

"We would have settled for a comparatively small amount," said Mr. Hertz, "but we decided to hold out, although we came near going broke."

It wasn't much of a concern in those days, but with the introduction of the "yellow" the company grew by leaps and bounds. At the beginning Hertz didn't have much authority, but with the growth of the company he was made vice president and his word became law. It was then he proposed to the drivers that their wages would consist of commissions, bonus, profit-sharing and tips.

What the Employees Get.

The commissions amounted to 25 per cent of all mileage receipts and 50 per cent of extra passenger receipts. The bonus was started by adding 10 per cent to the weekly earnings during the first six months of service, 15 for the first year, 20 for the second, and 25 for the third and succeeding years. In the profit-sharing, the employees cut in on 20 per cent of the gross profits every six months. This amounts to about \$500,000 a year now, according to reports. As for the tips, they are 100 per cent clear.

In the profit sharing, all the employees get their bit. The rest concerns the chauffeurs only.

In addition the employees were, from the start, encouraged to buy stock. They pay the price in installments of \$1 a week. They now have between 20 and 25 per cent of the outstanding capital stock. The general manager thinks that in the near future the employees are likely to get a controlling interest.

"I hope that in a very few years the employees will get actual control of the company," said Mr. Hertz. "There is no reason why they should not. I have all the money I want. The other big stockholders do not deserve any more, so why should not the profits go to the men? That would be fair, I think. It wouldn't do the big stockholders any good to go on accumulating a lot of money that they don't need."

Taxis Free Memorial Day.

There are a number of other advantages the employees enjoy, as, for instance, free life insurance, which runs from \$500 to \$2,000. There is also a benefit association with nominal dues of 10 cents a week. For this they get free medical, dental and legal service, nursing for the family, when necessary, and \$100 death benefit as well as sick benefit. On Memorial Day there is free taxi service to the cemeteries for those families who have suffered bereavements. As side frills, a three-day gala theatrical performance once or twice a year might be mentioned.

The whole scheme, the general manager pointed out, is cold business. To teach the men economy, the drivers must supply their own gasoline, which the company furnishes at 15 cents a gallon. This tribute was exacted when the men were given 50 per cent of the extra passenger receipts instead of 25. It was figured the difference just about represented the price of the gas, but the more the men saw that it taught the men economy, the more they liked it.

When the receipts began to swell and the bonus began to grow big the men were asked to bring their bank books to the office. When the dividends were declared, this was to find out how much the men were saving. If the figures were disappointing, they were asked why. There is no shortage in the company. The men don't care for that. They figure the present executives are doing well enough. Besides they are constantly urged to bring in any grievances they may have. If they tip the bosses off to the kick they get a credit mark; if they tell it to a fellow employee first a black mark is chalked up. As a matter of fact, each is watching the other for fear that by extravagance and carelessness he may lessen the profits and "beat" the stock.

Forty Demerits Means Dismissal.

Infraction of rules is severely dealt with. Forty demerits means dismissal, and forfeit of all privileges naturally follow. Yet after the employee has been with the company one year no one can dismiss him except General Manager Hertz. The rule is chalked up for various offenses but the employees

LOVE DEPOSED BY "AFFINITY"

English Overseas Romance
Blasted by Other
Woman.

Details of a divorce case which have just been revealed disclosed an overseas "affinity" for whom Basil Phillipot Blackett conceived such an infatuation that he asked his wife to divorce him, says a London dispatch.

When Mr. Marion Enid Blackett entered the witness box to give evidence in her suit for the restitution of conjugal rights, she burst into tears. She said that her maiden name was Graham, and that she was married to Blackett at the Register Office, Chelsea, on August 12, 1905. She lived happily with her husband at Cathcart-hill, Highgate, until October, 1914.

Her husband was in government employment, and in October, 1914, he was sent to the United States on government business. He returned in December, and she lived with him until the autumn of 1915, when again he was sent to the United States. He returned about Christmas, but in June or July, 1917, for a third time he was sent to the United States, and on that occasion she accompanied him.

Tells Wife of "Other." Before that he told her that he had formed an acquaintance with another woman. In May, 1918, owing to the great heat of New York, she went to Stockbridge, near that city.

It was arranged that her husband should visit her at week-ends, but he came only once, and then he urged her to take proceedings in the United States to divorce him. She consulted an American lawyer, who advised her to go to England for advice.

Wife Still Loved Him.

She did so, and wrote to her husband: Devonshire Lodge, Basingstoke, May 30, 1919.

Dear Basil—I have heard that you are in London, and I am writing to answer the last letter from you, which was dated April 20, in which you say that you have made up your mind never to live with me again. It is difficult for me to believe that you really mean it, and before accepting your statement as a fact I want to give you another chance of thinking things over, and if possible reconsidering your decision and coming back to me, which is really all I wish for in the world. Your loving wife,

ENID BLACKETT.

"Decision is Final."

To that she received the following reply: "Dear Enid—I am in receipt of your letter of May 20, and I am sorry, however, it is final, and I can never live with you again. Yours, BASIL P. BLACKETT."

Her husband, she said, had never returned to her, although he was in England.

Justice Shearman pronounced a decree of restitution of conjugal rights, to be obeyed in fourteen days.

Gets 20-Year Sentence;
Sends Prosecutor Gifts

W. D. Askren, prosecutor in Tacoma, Wash., is in constant receipt of gifts from a man he sent to the penitentiary for murder. The convict says he bears no malice to the man who took away his liberty for twenty years.

Because it is not spectacular and because the desperation of half the hungry people has been so frequently portrayed, the eyes of the public have been focused on political events and conferences in San Remo and Moscow, but now even the public is beginning to realize what the governments have known for months—namely, that until there is food and economic peace there will be no order and political peace among the governments of Europe that are beginning to make some headway in reconstruction.

Help From America. One bright spot for Americans in this whole situation is that our country, despite its political detachment from Europe following the defeat of the Versailles treaty, is assisting in this economic readjustment with its 5,000,000 barrels of flour, which is now beginning to arrive in the hunger centers of Europe.

The United States may not have done what it should or could—that is a debatable question—but that America has done and is doing something to help and is doing so, the sting attached by European peoples to our strange domestic politics which brought about our divorce from European affairs.

According to reports to the foreign office, the food situation in Essen and the industrial districts of Germany now is very acute and there is no prospect of much improvement for at least two months. The bread ration at Essen is only two pounds a week, while Vienna, because of the recent railway strike, is living from hand to mouth.

Raw Materials Promised. While the allied relief organizations have been fighting against famine there are growing indications that business and banking organizations in England and on the continent, together with representatives of neutral countries, are beginning to get together on a program of industrial reconstruction to provide raw materials and money for the resumption of industries which are now closed.

Announcement was made in London tonight of the formation of the Anglo-Danubian Association, backed by the leading British bankers and business men, to supply Austria with raw materials.

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British Govt. Bothered
By Wild Elephant Herd

The government of Cape Province, South Africa, is still troubled by the herd of wild elephants in Addo brush. Maj. Preterorius, who was engaged to reduce the herd to manageable numbers, reports that his native aides refuse to remain longer in the Addo country. He is asking \$5,000 to continue the hunt.

China Takes to Foreign
Ways of Being Naughty

The alumni of Christian colleges in China are alarmed over the spread of foreign vices in that country. Cigarettes and whiskey are displacing opium, and poker is supplanting fan tan and lottery.

Last year 5,000,000 packs of cards, valued at \$1,000,000 were imported.

One-Time Slave Nabbed
On Bootlegging Charge

George Holloway, 33, one-time slave, was arrested in Oklahoma City for making "choctaw beer," an anti-prohibition drink.

"The law brewin' a little for the boys," said Holloway, "was desecrated and the law will now provide for him."

Gen. Mitchell Goes
To Dayton in Airplane

Brig. Gen. William Mitchell, of the army air service, accompanied by officers in three other planes, left Bolling Field here yesterday in a flight to Dayton, Ohio, where he will attend a conference with air service engineers.

Time Near to Plan Summer Campaign to Save Babies During Extreme Hot Weather Periods



DR. JOSEPHINE BAKER

"Save-the-Baby" is a slogan of vital interest to all municipalities. Plans for the enlargement of child hygiene and health work during the coming summer are completed in most communities. In New York City it is expected that the child mortality rate again will be cut by a very substantial percentage.

Others Can Do It. "If New York can cut its infant mortality almost in half, every other community in America can do the same thing."

This is the declaration of Dr. Josephine S. Baker, head of New York's baby welfare department. "New York," she continues, "where more than thirty languages are spoken by mothers, where there are more crowded tenements than any place else, and where there is a veritable Babel of health ideas among parents."

Dr. Baker was the founder of the first child hygiene department in the world, and is credited, more than any other one person, with responsibility for the fact that New York City now has the lowest infant mortality rate of any of the ten largest cities in America. In 1907, before Dr. Baker began her work, babies died in New York City at the rate of 144 in every thousand. In 1919, according to figures just given out, 81.6 was the death rate. In 1907, 17,500 babies died, while in 1919 but 10,639 died despite the fact that the population of New York has grown at least two millions during the period.

Triple Solution. Asked how other American cities may accomplish similar results, Dr. Baker said:

"I see the problem as needing a triple solution: (1) Make sanitary conditions as nearly perfect as possible; (2) keep the milk supply right; (3) teach health measures, prevention of disease, through personal work of trained nurses."

Gov. Harrison to Visit India.

Gov. Gen. Francis Burton Harrison, of the Philippines, sailed yesterday from Manila for India on a two months' leave of absence, the Bureau of Insular Affairs of the War Department announced.

Rockville, Md.

Rockville, Md., April 24.—The East Rockville Citizens' Association last night endorsed Dr. Otis M. Linthicum for mayor and Joseph L. Claiborne for councilman, for reelection to town council.

The Laytonville District Farmers' Club, the ninth organization of its kind to be formed in the county under the auspices of the Montgomery County Farm Bureau, has been organized with a membership of 46 and the following officers: President, Ledoux E. Riggs; vice president, William D. Bell; secretary, James C. Christopher; treasurer, Harry Blunt.

The Rev. Millard F. Minnick, rector of Christ Episcopal Church, officiated at the marriage here this afternoon of Miss Genevieve Dykes, of Chevy Chase, and Charles R. Meunier, of Milwaukee, Wisconsin.

A citizens' meeting will be held in the municipal building at Kensington Tuesday night to nominate candidates for mayor and councilmen to succeed Mayor William W. Skinner and councilmen H. C. Armstrong and W. R. Pugh. The election will be held May 2.

Miss Mary Elizabeth Day, daughter of Mr. and Mrs. John Day, of Gaithersburg, this county, and Thomas Eugene Ott, of Washington, were married in St. Mary's Catholic Church here today. The pastor, the Rev. John T. Coolahan, officiating.

Miss Nellie L. Croson and John F. O'Meara, both of Washington, were married in Rockville today by the Rev. P. Rowland Wagner, pastor of the Baptist church.

The farm of James B. McLaughlin, containing 320 acres and situated near White's Ferry, this county, has been sold to Walter Perkins, of Middleburg, Va., for \$35,000.

An announcement has been made of the marriage of Mrs. Eva Owings Prout, daughter of Mr. and Mrs. Harry P. Owings, of Owings, Md., and Robert P. Magruder, of Brookville, which took place in Baltimore.

Gen. Mitchell Goes
To Dayton in Airplane

Brig. Gen. William Mitchell, of the army air service, accompanied by officers in three other planes, left Bolling Field here yesterday in a flight to Dayton, Ohio, where he will attend a conference with air service engineers.

Mitchell's plane, a single-seater SE-5, is equipped with only enough gas for a two-hour flight, and the party expects to land at Moundsville, W. Va., en route to Dayton.

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OPPOSES SALES TAX FOR BONUS

H. D. Flood Declares Democrats
Want War Profiteers to Pay.

(Special to Washington Herald.)

Staunton, Va., April 24.—Representative Henry D. Flood, of the Tenth Virginia district, won applause at the Democratic county convention here today when he announced Democrats would not support the Republican plan of raising a soldier bonus by a tax on sales.

He said the Democratic members of Congress would fight for collection of bonus from war profiteers. He declared 65,000 persons in the country became millionaires during the war.

The meeting was made up largely of farmers who applauded when he said the veterans must be given a bonus.

He defended his action in failing to support the Capper-Hurston bill legalizing collective bargaining by farmers. He said he had always favored collective bargaining, but he did not approve the wording of the bill.

The convention passed a resolution commending Flood's record in Congress. President Wilson's name was not mentioned in the resolutions. Staunton is the birthplace of the President.

HINES PICKS OUT HIS OWN SUCCESSOR

President Wilson yesterday wrote Walker D. Hines praising his services as director general of railroads. Hines is to leave his post sometime after the middle of May.

Hines' successor, it was learned at the White House, has already been decided upon. It is said Hines himself picked a man, whose name was not given out.

John D. Gives Gallon
Of Gas to See Opener

John D. Rockefeller, Jr., wanted a box at the ball lot in Cincinnati to see the Reds' opening game. But the seats were sold out. Nobody wanted to give up a box for the son of the richest man. Then came Probate Judge Lueders with an offer. "My price is steep," said he, "but you can have my box for a gallon of gas, payable when I get my fiver next July." Rockefeller accepted.

Neighbors in Dry Town
Fight Over Mere Water

Prohibition may have been responsible for the fight over water indulged in by George Powell and his neighbors, Emma Jackson, of Terre Haute. George wouldn't let Emma dip her pail in the cistern that lay between the two homes. "Pay \$1, the judge told Powell, and if he won't stop scowling over mere water."

Must Have Been Rough Above.

"The Lawd tol' me to do it," explained Tom Ragless, negro, who beat G. R. Dean, of Missoula, Mont., Idaho. The sheriff, a heathen with a poker, refused to admit the explanation and Tom's in the lockup.

'Snow Bird' Climbs To Lofty Perch and Won't Come Down

Mobile, Ala., April 24.—Charles "Red" Sanders, an alleged cocaine user, who spent the night on electric light wires across the busiest intersection in this city, was coaxed to the ground this morning.

Police tried in vain to dislodge him from his lofty perch during the night. Traffic was blocked by persons witnessing his acrobatic stunts on the wires.

Sanders was taken to the county jail where he will be held for examination by a lunacy board.

SOUTH HIT BY CAR SHORTAGE

Fruit Growers Unable to
Supply Demands of
Northern Consumers.

Demand for Florida citrus fruit has been so abnormally large since influenza became prevalent that there is an acute shortage of the refrigerator cars in which they are shipped, according to a dispatch from Jacksonville.

The United States Railroad Administration issued an order some time ago increasing by 20 per cent the number of boxes in each car, but the growers' association, the Florida Citrus Exchange, refused to obey it, claiming that the fruit so crowded would rot en route to market.

After exhaustive investigation, the Railroad Administration officials withdrew the order and started rushing more cars to Florida. Now the influenza has reached this State in mild form, and in many fruit packing houses so many employees are sick with it that operations are practically suspended.

Boche Invasion of Stage Feared by London Actors

The Variety Artists' Federation of London, England, is excited over the prospects of German entertainers being admitted to England. The Germans propose that 50 British entertainers be admitted to Germany for every 15 Germans permitted to appear in England. The British say that the rate of exchange would make this a poor bargain.

Pigs Eat Dynamite; That's All.

A pig explosion wrecked the silo of N. Williamson, a rancher, at Moscow, Idaho. Williamson turned the pigs in to clean up silage left from the winter. The silage had dynamite in it.

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D.C.'S RUSSIANS NOT RED GENUS

Courts Find Few Bolshevists Among Citizen Applicants.

1,000 ACCEPTED HERE

Foreigners Seek Other
Cities Where Ballot Is
Offered Them.

Russia—the original stamping ground of the Bolshevists, Soviets, and Socialists, contribute more citizens to the United States than any other European country, according to the records of the Bureau of Naturalization of the Department of Labor.

However, those Russians who have become American citizens are those who were in this country long before Lenin and Trotsky began to prescribe their "cure-all" ready for the ills of civilization.

Since that time subjects of Russia—and that includes many nationalities—have been flocking to the District Supreme Court and taking the oath of allegiance to the United States of America.

Since the armistice was signed the District has acquired 3,120 new citizens—all nonvoters at first. Of this number, the records show, one-third eventually go to cities where they can acquire the ballot.

One-third of these were subjects of Czar Nicholas.

Jessie Thomas, examiner of the Bureau of Naturalization, who piloted all these new citizens through the courts, says the District has rejected fewer applicants for final papers than any other jurisdiction of its size. Only fifty persons have been turned down since the armistice.

Six per cent of the new citizens are women, and 2,620 were either in the army or navy or have been honorably discharged, and the remaining 500 were civilians.

In the soldier naturalizations Russia of course leads in the greatest numbers, then follows Great Britain and then Italy. In the civilian naturalizations Italy follows Russia and then comes Great Britain.

The Bureau of Naturalization takes pride in the statement that although Russia leads in the number of applicants for citizenship in the District of Columbia, they are men and women who have not been contaminated by "Red" doctrines—each case being thoroughly investigated before an applicant is allowed to take the oath of allegiance.

OF INTEREST TO MEN!

Look on Page 11

The Charm of Distinction and Originality in Hirsh Footwear

There's such a wealth of charm, distinction of design and high quality in Hirsh Springtime Footwear for women that its popularity is not to be wondered at. Look these dainty stylings over and you, too, will agree that they are everything the feminine heart could desire. And when you consider, in addition, the famous Hirsh "HEART-OF-THE-SEASON PRICE" and the great economy it represents you have the reason why YOU will want to see these beautiful shoes. There are ten delightful styles and only one price for all—\$6.85.

HIRSH'S SHOE STORES

1026-28 Seventh St. N. W.
Between K and L

Out of the High Rent District